

Year-End 2023



Overview: National Trends

Number of CUS 4,699	Overview. National Trenus								
Number of CUs 4,699 4,860 5,042 5,046 5,346 5,689 5,684 3,685e per CU (8 mil) 484,8 450.7 413.2 358.3 296.4 5,680 245.5		U.S. Credit Unions							
Assets per CU (8 mil) 484,8	Demographic Information	2023	2022	2021	2020	2019	2018	2017	
Median assets (\$ mil)	Number of CUs	4,699	4,860	5,042	5,206	5,346	5,489	5,684	
Total assets (§ bil) 1.02.278 2.191 2.083 1.865 1.585 1.471 1.395 1.701 1.001 1.501 1.523 1.279 1.187 1.127 1.059 972 1.0181 1.001 1.001 1.001 1.001 1.000 1.870 1.809 1.606 1.335 1.235 1.174 1.001 1.001 1.001 1.000 1.870 1.809 1.606 1.335 1.235 1.174 1.001 1.001 1.001 1.000 1.870 1.809 1.606 1.335 1.235 1.174 1.001 1.001 1.001 1.001 1.000	Assets per CU (\$ mil)	484.8	450.7	413.2	358.3	296.4	268.0	245.5	
Total asserts (S hil)	Median assets (\$ mil)	56.4	54.2	49.8	43.7	35.7	33.4	31.2	
Total loans (§ bill) Total surplus funds (§ bill) 504 Total surplus funds (§ bill) 1,900 1,870 1,809 1,800	Total assets (\$ bil)	2,278			1,865	1,585			
Total surplus funds (s bil)	Total loans (\$ bil)								
Total savings (8 bil)									
Total memberships (thousands)	*				1,606				
Total assets 4.0					,				
Total assets									
Total loans		4.0	5.1	11.7	17.7	7.7	5.4	6.6	
Total surplus funds 1-16	Total loans		=					10.0	
Total awaings	Total surplus funds	-1.6	=					-1.7	
## Action	Total savings	1.6	3.4	12.6		8.1	5.2	6.0	
Sarings - Basis Pts.		2.9	4.3	4.2	3.2	3.6	4.4	4.1	
Vield on total assets 444 338 302 353 404 380 353 Dividend/interest cost of assets 142 52 43 70 89 68 56 Net interest margin 302 287 259 283 315 311 297 Fee & other income 112 112 112 136 139 140 139 135 Operating expense 295 286 283 302 319 313 307 Loss Provisions 51 25 6 50 43 46 47 Net Income (ROA=, with Stab Exp 68 88 107 70 93 91 77 % CUs with positive ROA 86.6 84.4 83.7 82.6 88.5 88.2 82.4 Capital Adequacy (%) Net with view positive ROA 86.6 84.4 83.7 82.6 88.5 88.2 82.4 Capital Adequacy (%) 81 10.7 10.3 10.3 11.4 11.3 11.0 We Us with No 7% of assets 98.2 <	% CUs with increasing assets	41.0	60.2	90.5	94.9	70.0	63.4	70.0	
Dividend/interest cost of assets	Earnings - Basis Pts.								
Net interest margin Ref & other income 112 112 1136 139 140 139 135 Operating expense 1295 286 283 302 319 313 335 Loss Provisions 151 25 66 50 43 46 47 Net Income (ROA=, with Stab Exp 68 88 107 70 93 91 77 Net Income (ROA=, without Stab Exp 68 88 107 70 93 91 77 Net Income (ROA=, without Stab Exp 68 88 107 82.6 88.5 88.2 82.4 Capital Adequacy (%) Net worth/assets 10.7 8 CUs with NW > 7% of assets 98.2 96.9 96.9 96.2 96.4 98.6 98.5 98.7 Asset Quality Delinquencies (60+ day \$)/loans (%) 0.61 0.34 0.26 0.44 0.56 0.57 0.59 Asset Quality Management (%) Net chargeoffs/average loans (%) 0.61 0.34 0.26 0.44 0.56 0.57 0.59 Asset Usabity Management (%) Liquid assets/assets 10.5 10.6 10.7 10.7 10.7 10.7 10.8 10.8 10.7 10.7 10.8 10.8 10.8 10.7 10.7 10.8 10.8 10.8 10.9 10.9 10.9 10.9 10.9 10.9 10.9 10.9		444	338	302	353	404		353	
Fee & other income		142		43	•	89	68	56	
Operating expense 295 286 283 302 319 313 307 Loss Provisions 51 25 6 50 43 46 47 Net Income (ROA=, with Stab Exp 68 88 107 70 93 91 77 Net Income (ROA=, without Stab Exp 68 88 107 70 93 91 77 We Us with positive ROA 86.6 84.4 83.7 82.6 88.5 88.2 82.4 Capital Adequacy (%) Net worth/assets 10.7 10.7 10.3 10.3 11.4 11.3 11.0 % CUs with NW > 7% of assets 98.2 96.9 95.2 96.4 98.6 98.5 97.7 Asset Quality Delinquencies (60+ day \$)/loans (%) 0.83 0.61 0.48 0.59 0.70 0.71 0.81 Net chargeoffs/average loans (%) 0.61 0.34 0.26 0.44 0.56 0.57 0.59 Asset/Liability	ĕ	302	287	259	283	315	311	297	
Loss Provisions						140		135	
Net Income (ROA=, with Stab Exp									
Net Income (ROA=, without Stab Exp									
% CUs with positive ROA 86.6 84.4 83.7 82.6 88.5 88.2 82.4 Capital Adequacy (%) Net worth/assets 10.7 10.7 10.3 10.3 11.4 11.3 11.0 % CUs with NW > 7% of assets 98.2 96.9 95.2 96.4 98.6 98.5 97.7 Asset Quality Delinquencies (60+ day \$)/loans (%) 0.83 0.61 0.48 0.59 0.70 0.71 0.81 Net chargeoffs/average loans (%) 0.61 0.34 0.26 0.44 0.56 0.57 0.59 Asset/Liability Management (%) Asset/Liability Management (%) Loans/savings 85.1 81.5 70.7 73.9 84.4 85.8 82.8 Loans/sassets 71.0 69.5 61.4 63.6 71.1 72.0 69.7 Net Long-term assets/assets 10.2 17.2 18.4 12.8 11.4 12.5 Core deposits/shares & borrowings 50.0 54.7 56.6 53.5 48.7 50.0 50.1 Productivity <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td>=</td> <td></td>					-		=		
Capital Adequacy (%) Net worth/assets 10.7 10.7 10.3 10.3 11.4 11.3 11.0 % CUs with NW > 7% of assets 98.2 96.9 95.2 96.4 98.6 98.5 97.7 Asset Quality				,			-		
Net worth/assets 10.7 10.7 10.3 10.3 11.4 11.3 11.0 % CUs with NW > 7% of assets 98.2 96.9 95.2 96.4 98.6 98.5 97.7 Asset Quality Delinquencies (60+ day \$)/loans (%) 0.83 0.61 0.48 0.59 0.70 0.71 0.81 Net chargeoffs/average loans (%) 0.61 0.34 0.26 0.44 0.56 0.57 0.59 Asset/Liability Management (%) Loans/savings 85.1 81.5 70.7 73.9 84.4 85.8 82.8 Loans/assets 71.0 69.5 61.4 63.6 71.1 72.0 69.7 Net Long-term assets/assets 40.9 42.8 39.5 34.6 34.0 34.0 33.9 Liquid assets/assets 11.5 10.2 17.2 18.4 12.8 11.4 12.5 Core deposits/shares & borrowings 50.0 54.7 56.6 53.5 48.7 50.0 50.1 Productivity Members/potential members (%) 3 3 3 3 3 3 3 4 8 80rowers/members (%) 65 65 60 58 59 59 59 58 80rowers/members (%) 13.514 13.687 13.814 12.776 10.969 10.504 10.419 Average shares/member (\$) 17.811 17.060 16.148 16.289 15.745 15.347 14.883 Employees per million in assets 0.15 0.16 0.16 0.17 0.20 0.21 0.21 Structure (%) Fed CUs w/ single-sponsor 10.5 10.9 11.1 11.2 11.4 11.7 11.9 Fed CUs w/ community charter 18.4 17.8 17.8 17.6 17.4 18.0 18.0 Other Fed CUs w/ community charter 18.4 17.8 17.8 17.6 17.4 18.0 18.0 Other Fed CUs		80.0	04.4	03.7	62.0	00.5	00.2	02.4	
% CUs with NW > 7% of assets 98.2 96.9 95.2 96.4 98.6 98.5 97.7 Asset Quality Delinquencies (60+ day \$)/loans (%) 0.83 0.61 0.48 0.59 0.70 0.71 0.81 Net chargeoffs/average loans (%) 0.61 0.34 0.26 0.44 0.56 0.57 0.59 Asset/Liability Management (%) Loans/savings Loans/savings 85.1 81.5 70.7 73.9 84.4 85.8 82.8 Loans/sasets 71.0 69.5 61.4 63.6 71.1 72.0 69.7 Net Long-term assets/assets 40.9 42.8 39.5 34.6 34.0 34.0 33.9 Liquid assets/assets 11.5 10.2 17.2 18.4 12.8 11.4 12.5 Core deposits/shares & borrowings 50.0 54.7 56.6 53.5 48.7 50.0 50.1 Productivity Members/potential members (%) 3 3 3 3 3 3 3 4 Borrowers/members (\$) 3 3 3 3 3 3 3 3 3 3 3 3 3		10.7	10.7	10.0	10.0	11.4	11.0	11.0	
Asset Quality Delinquencies (60+ day \$)/loans (%)					_	-			
Delinquencies (60+ day \$)/loans (%) Net chargeoffs/average loans (%) Net Loans/average		96.2	90.9	95.2	90.4	90.0	90.5	9/٠/	
Net chargeoffs/average loans (%) Asset/Liability Management (%) Loans/savings Bell and bel		0.82	0.61	0.48	0.50	0.70	0.71	0.81	
Asset/Liability Management (%) Loans/savings	= · · · · · · · · · · · · · · · · · · ·	_					· ·		
Roans/savings		0.01	0.34	0.20	0.44	0.50	0.57	0.59	
Loans/assets 71.0 69.5 61.4 63.6 71.1 72.0 69.7 Net Long-term assets/assets 40.9 42.8 39.5 34.6 34.0 34.0 33.9 Liquid assets/assets 11.5 10.2 17.2 18.4 12.8 11.4 12.5 Core deposits/shares & borrowings 50.0 54.7 56.6 53.5 48.7 50.0 50.1 Productivity Members/potential members (%) 3 <		8E 1	81 E	70.7	72.0	84.4	8	82 S	
Net Long-term assets/assets 40.9 42.8 39.5 34.6 34.0 34.0 33.9 33.9 Liquid assets/assets 11.5 10.2 17.2 18.4 12.8 11.4 12.5 Core deposits/shares & borrowings 50.0 54.7 56.6 53.5 48.7 50.0 50.1 Productivity Members/potential members (%) 3 3 3 3 3 3 3 3 4 8 8 59 59 59 58 Members/FTE 399 398 400 395 385 386 385 Average shares/member (\$) 13,514 13,687 13,814 12,776 10,969 10,504 10,419 Average loan balance (\$) 17,811 17,060 16,148 16,289 15,745 15,347 14,883 Employees per million in assets 0.15 0.16 0.16 0.17 0.20 0.21 0.21 Structure (%) Fed CUs w/ single-sponsor 10.5 10.9 11.1 11.2 11.4 11.7 11.9 Fed CUs w/ community charter 18.4 17.8 17.8 17.6 17.4 18.0 18.0 Other Fed CUs 32.3 32.6 32.5 32.3 32.5 31.8 31.7		_	_						
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Core deposits/shares & borrowings 50.0 54.7 56.6 53.5 48.7 50.0 50.1 Productivity Members/potential members (%) 3	,		-						
Productivity Members/potential members (%) Borrowers/members (%) 65 65 65 60 58 59 59 58 Members/FTE 399 398 400 395 385 386 385 Average shares/member (\$) 13,514 13,687 13,814 12,776 10,969 10,504 10,419 Average loan balance (\$) 17,811 17,060 16,148 16,289 15,745 15,347 14,883 Employees per million in assets 0.15 0.16 0.16 0.17 0.20 0.21 0.21 Structure (%) Fed CUs w/ single-sponsor 10.5 10.9 11.1 11.2 11.4 11.7 11.9 Fed CUs w/ community charter 18.4 17.8 17.8 17.8 17.6 17.4 18.0 18.0 Other Fed CUs 32.3 32.6 32.5 32.3 32.5 31.8 31.7									
Members/potential members (%) 3 <t< td=""><td>1 ,</td><td>50.0</td><td>J4•/</td><td>50.0</td><td>55.5</td><td>40.7</td><td>50.0</td><td>50.1</td></t<>	1 ,	50.0	J 4 •/	50.0	55.5	40.7	50.0	50.1	
Borrowers/members (%) 65 65 60 58 59 59 58 Members/FTE 399 398 400 395 385 386 385 Average shares/member (\$) 13,514 13,687 13,814 12,776 10,969 10,504 10,419 Average loan balance (\$) 17,811 17,060 16,148 16,289 15,745 15,347 14,883 Employees per million in assets 0.15 0.16 0.16 0.17 0.20 0.21 0.21 Structure (%) Fed CUs w/ single-sponsor 10.5 10.9 11.1 11.2 11.4 11.7 11.9 Fed CUs w/ community charter 18.4 17.8 17.8 17.6 17.4 18.0 18.0 Other Fed CUs 32.3 32.6 32.5 32.3 32.5 31.8 31.7		2	9	9		9			
Members/FTE 399 398 400 395 385 386 385 Average shares/member (\$) 13,514 13,687 13,814 12,776 10,969 10,504 10,419 Average loan balance (\$) 17,811 17,060 16,148 16,289 15,745 15,347 14,883 Employees per million in assets 0.15 0.16 0.16 0.17 0.20 0.21 0.21 Structure (%) Fed CUs w/ single-sponsor 10.5 10.9 11.1 11.2 11.4 11.7 11.9 Fed CUs w/ community charter 18.4 17.8 17.8 17.6 17.4 18.0 18.0 Other Fed CUs 32.3 32.6 32.5 32.3 32.5 31.8 31.7									
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Employees per million in assets 0.15 0.16 0.16 0.17 0.20 0.21 0.21 Structure (%) Fed CUs w/ single-sponsor 10.5 10.9 11.1 11.2 11.4 11.7 11.9 Fed CUs w/ community charter 18.4 17.8 17.8 17.6 17.4 18.0 18.0 Other Fed CUs 32.3 32.6 32.5 32.3 32.5 31.8 31.7	9 ,								
Structure (%) Fed CUs w/ single-sponsor 10.5 10.9 11.1 11.2 11.4 11.7 11.9 Fed CUs w/ community charter 18.4 17.8 17.8 17.6 17.4 18.0 18.0 Other Fed CUs 32.3 32.6 32.5 32.3 32.5 31.8 31.7								0.21	
Fed CUs w/ single-sponsor 10.5 10.9 11.1 11.2 11.4 11.7 11.9 Fed CUs w/ community charter 18.4 17.8 17.8 17.6 17.4 18.0 18.0 Other Fed CUs 32.3 32.6 32.5 32.3 32.5 31.8 31.7	* * *								
Fed CUs w/ community charter 18.4 17.8 17.8 17.6 17.4 18.0 18.0 Other Fed CUs 32.3 32.6 32.5 32.3 32.5 31.8 31.7		10.5	10.9	11.1	11.2	11.4	11.7	11.9	
Other Fed CUs 32.3 32.6 32.5 32.3 32.5 31.8 31.7	, , ,	_						_	
	CUs state chartered							38.5	

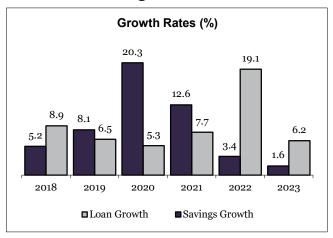
Earnings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to significant seasonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

Source: NCUA and America's Credit Unions.

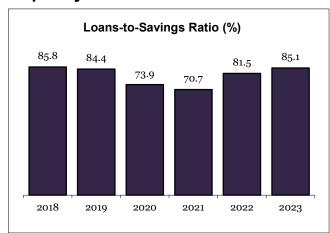
^{*}Prior to year-end 2023, loans held for sale were included in loans.

Year-End 2023

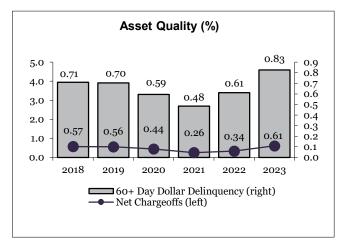
Loan and Savings Growth Trends



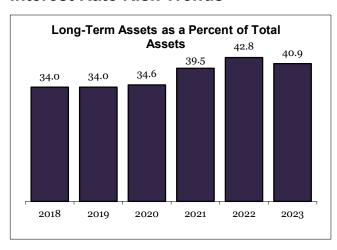
Liquidity Trends



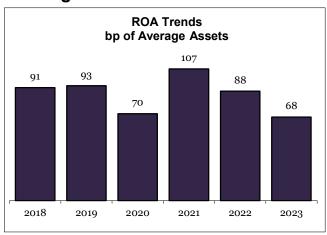
Credit Risk Trends



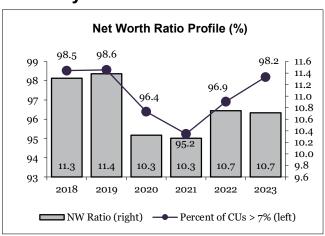
Interest Rate Risk Trends



Earnings Trends

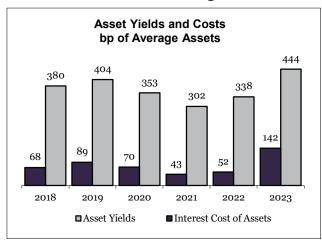


Solvency Trends

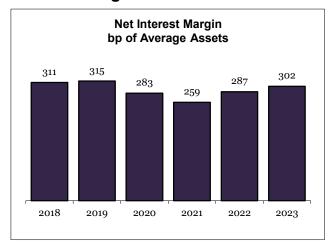


Year-End 2023

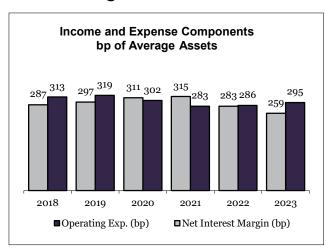
Asset Yields and Funding Costs



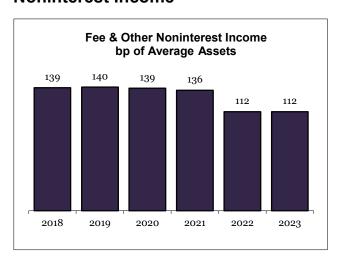
Interest Margins



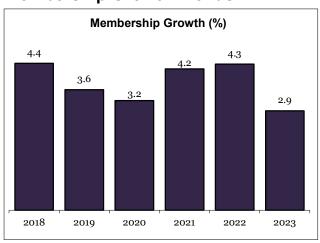
Interest Margins & Overhead



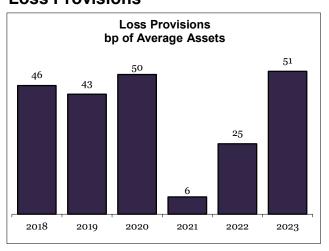
Noninterest Income



Membership Growth Trends



Loss Provisions



Year-End 2023

Overview: National Results by Asset Size

	Overview.	National R	esuits i	Jy Asset	Size				
	U.S. All Credit Unions Asset Groups - 2023								
Demographic Information	2023	< \$20Mil	\$20-\$50	\$50-\$100	\$100-\$250	\$250-\$500	\$500-\$1B	> \$1 Bil	
Number of CUs	4,699	1,407	826	647	707	387	287	438	
Assets per CU (\$ mil)	484.8	7.6	33.0	72.2	159.3	356.8	725.7	3,960.2	
Median assets (\$ mil)	56.4	6.5	32.1	70.3	151.8	349.3	707.1	2,171.0	
Total assets (\$ bil)	2,278	11	27	47	113	138	208	1,735	
Total loans (\$ bil)	1,618	6	15	27	71	94	147	1,259	
Total surplus funds (\$ bil)	564	5	12	18	35	37	50	407	
Total savings (\$ bil)	1,900	9	24	41	98	119	177	1,433	
Total memberships (thousands)	140,626	1,436	2,480	3,889	8,332	9,524	13,475	101,490	
Growth Rates (%)									
Total assets	4.0	-4.7	-2.5	-1.1	0.8	2.0	3.2	5.3	
Total loans	6.2	7.5	6.8	6.8	5.4	5.5	5.2	6.9	
Total surplus funds	-1.6	-16.2	-12.0	-11.0	-7.6	-5.9	-1.9	1.2	
Total savings	1.6	-6.3	-3.9	-2.5	-0.7	0.0	1.1	2.8	
Total memberships	2.9	-1.2	0.1	0.2	0.8	1.2	1.8	4.4	
% CUs with increasing assets	41.0	24.8	30.6	33.5	47.5	61.5	71.1	74.9	
		·			•		,	,	
Earnings - Basis Pts.		400	-0-	200	100		40-	4=0	
Yield on total assets	444	409	387	388	408	414	425	453	
Dividend/interest cost of assets	142	58	59	65	85	100	118	156	
Net interest margin	302	351	327	323	323	314	307	297	
Fee & other income	112	74	98	116	121	126	127	109	
Operating expense	295	355	339	344	349	345	341	280	
Loss Provisions	51	23	21	21	24	29	34	58	
Net Income (ROA=, with Stab Exp	68	48	65	74	71	66	59	69	
Net Income (ROA=, without Stab Exp	68	48	65	74	71	66	59	69	
% CUs with positive ROA	86.6	75.4	88.3	90.1	92.8	91.7	92.7	95.9	
Capital Adequacy (%)									
Net worth/assets	10.7	15.7	12.7	12.6	11.6	11.0	10.7	10.5	
% CUs with NW > 7% of assets	98.2	97.4	96.9	99.1	98.6	99.5	99.0	99.5	
Asset Quality									
Delinquencies (60+ day \$)/loans (%)	0.83	1.29	1.00	0.84	0.75	0.68	0.77	0.84	
Net chargeoffs/average loans (%)	0.61	0.41	0.40	0.39	0.37	0.39	0.44	0.67	
Asset/Liability Management (%)	0.01	0.41	0.40	0.39	0.3/	0.39	0.44	0.07	
Loans/savings	85.1	64.0	61.4	65.7	70.7	78.7	83.3	87.8	
Loans/assets					72.7	67.8	70.7	72.6	
·	71.0	53.5	53.2	57.0	63.3				
Net Long-term assets/assets	40.9	12.0	22.1	28.0	33.3	38.0	41.7	42.4	
Liquid assets/assets Core deposits/shares & borrowings	11.5 50.0	27.5 80.9	22.0 73.1	18.8 69.5	14.6 62.5	11.7 58.8	11.2 55.0	10.8 46.6	
	50.0	00.9	/3.1	09.5	02.5	50.0	55.0	40.0	
Productivity									
Members/potential members (%)	3	6	3	2	2	2	2	3	
Borrowers/members (%)	65	63	157	100	91	78	59	58	
Members/FTE	399	352	402	379	337	335	341	424	
Average shares/member (\$)	13,514	6,248	9,527	10,423	11,781	12,505	13,116	14,123	
Average loan balance (\$)	17,811	6,360	3,723	6,832	9,365	12,674	18,467	21,279	
Employees per million in assets	0.15	0.38	0.23	0.22	0.22	0.21	0.19	0.14	
Structure (%)									
Fed CUs w/ single-sponsor	10.5	25.1	0.1	3.2	2.5	1.8	1 7	2.1	
Fed CUs w/ community charter	10.5	25.1	9.1		3.5		1.7		
	18.4	8.7	21.7	26.1	29.0	25.1	18.8	8.4	
Other Fed CUs	32.3	37.2	34.6	32.3	26.4	25.3	27.5	31.1	
CUs state chartered	38.8	28.9	34.6	38.3	41.0	47.8	51.9	58.4	

 $Earnings, net \ charge offs, and \ bankrupt cies \ are \ year-to-date \ numbers \ annualized. \ Due \ to \ significant \ seasonal \ variation, \ balance \ sheet \ growth \ rates \ are for \ the \ trailing \ 12 \ months. \ US \ Totals \ include \ only \ credit \ unions \ that \ are \ released \ on \ the \ NCUA \ 5300 \ Call \ Report \ file.$

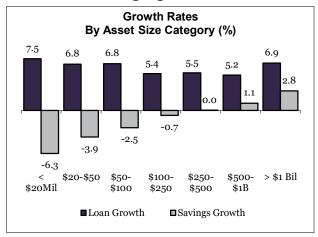
*Prior to year-end 2023, loans held for sale were included in loans.

Source: NCUA and CUNA E&S.

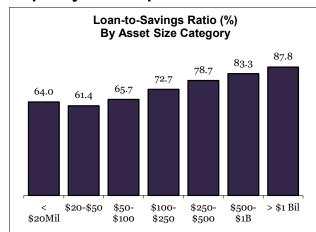
Year-End 2023

Results By Asset Size:

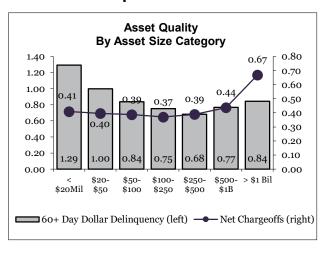
Loan and Savings growth



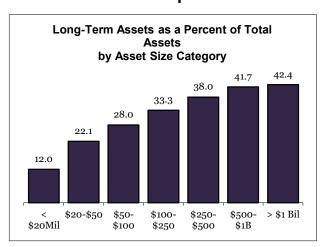
Liquidity Risk Exposure



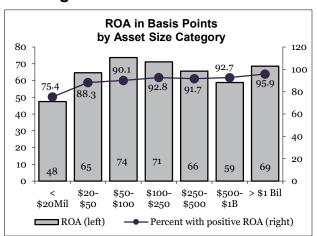
Credit Risk Exposure



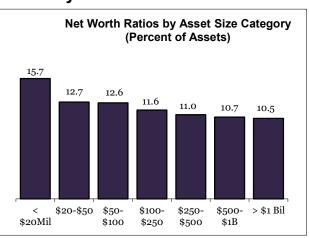
Interest Rate Risk Exposure



Earnings



Solvency





Portfolio: National Trends

	Portiono. National Trends						
	U.S.		U	.S. Credi	t Unions	;	
Growth Rates	2023	2022	2021	2020	2019	2018	2017
Credit cards	10.4%	15.5%	3.8%	-6.4%	6.7%	7.5%	9.1%
Other unsecured loans	8.6%	22.9%	-1.3%	12.5%	7.1%	6.9%	8.5%
New automobile	1.1%	22.3%	-0.1%	-3.6%	0.1%	11.7%	13.1%
Used automobile	3.4%	18.8%	10.4%	4.5%	4.1%	9.1%	10.2%
First mortgage	4.1%	-3.3%	10.8%	10.4%	9.4%	9.2%	10.1%
HEL & 2nd Mtg	23.9%	26.4%	0.4%	-7.5%	3.5%	7.0%	7.0%
Commercial loans*	12.9%	24.2%	18.3%	15.0%	14.7%	12.0%	-5.0%
Share drafts	-3.3%	4.0%	25.9%	40.3%	9.2%	12.7%	9.5%
Certificates	63.0%	19.7%	-10.3%	-3.9%	20.5%	12.2%	6.2%
IRAs	2.8%	-1.1%	-0.8%	3.5%	4.4%	-0.1%	-0.6%
Money market shares	-15.9%	-3.1%	19.2%	24.2%	5.0%	0.9%	4.0%
Regular shares	-13.4%	0.1%	15.4%	27.7%	3.4%	2.0%	7.0%
Portfolio \$ Distribution	= +0/	4.00/	= 40/	= 00/	= 00/	= 00/	6.09/
Credit cards/total loans	5.1%	4.9%	5.1%	5.2%	5.9%	5.9%	6.0%
Other unsecured loans/total loans	4.3%	4.2%	4.1%	4.5%	4.2%	4.1%	4.2%
New automobile/total loans	11.0%	11.5%	11.2%	12.1%	13.2%	14.1%	13.7%
Used automobile/total loans First mortgage/total loans	20.1%	20.7%	20.7%	20.2%	20.4%	20.9%	20.8%
00,	36.0%	36.7%	45.2%	43.9%	41.9%	40.8%	40.6%
HEL & 2nd Mtg/total loans	8.3%	7.1%	6.7%	7.2%	8.2%	8.4%	8.6%
Commercial loans/total loans	9.9%	9.3%	8.9%	8.1%	7.4%	6.9%	6.7%
Share drafts/total savings	19.7%	20.7%	20.6%	18.4%	15.8%	15.6%	14.6%
Certificates/total savings	25.7%	16.0%	13.8%	17.3%	21.7%	19.5%	18.3%
IRAs/total savings	4.5%	4.4%	4.6%	5.3%	6.1%	6.3%	6.7%
Money market shares/total savings	17.6%	21.3%	22.7%	21.5%	20.8%	21.4%	22.4%
Regular shares/total savings	30.3%	35.6%	36.7%	35.8%	33.7%	35.3%	36.4%
Percent of CUs Offering							
Credit cards	64.8%	64.5%	63.9%	63.0%	62.6%	61.9%	61.2%
Other unsecured loans	99.4%	99.2%	99.3%	99.3%	99.3%	99.4%	99.4%
New automobile	96.3%	96.0%	95.8%	95.9%	95.8%	95.7%	95.6%
Used automobile	97.1%	97.1%	97.0%	97.0%	97.0%	97.0%	96.9%
First mortgage	73.8%	73.0%	71.4%	70.4%	69.5%	69.0%	67.9%
HEL & 2nd Mtg	70.9%	70.1%	69.1%	69.2%	69.4%	69.8%	69.8%
Commercial loans	38.5%	37.8%	36.8%	35.8%	35.1%	34.6%	34.2%
Share drafts	83.4%	82.7%	82.1%	81.5%	80.8%	80.4%	79.8%
Certificates	85.2%	83.5%	83.0%	82.8%	82.3%	81.7%	80.9%
IRAs	71.3%	70.6%	70.2%	69.9%	69.2%	68.7%	68.3%
Money market shares	56.5%	55.2%	54.4%	53.7%	53.0%	52.2%	50.8%
Number of Loans as a Percent of Men							
Credit cards	19.3%	19.3%	18.9%	18.8%	19.0%	18.9%	18.9%
Other unsecured loans	11.5%	11.7%	11.1%	11.3%	11.9%	12.0%	12.2%
New automobile	7.4%	7.9%	6.9%	6.3%	6.3%	6.2%	5.8%
Used automobile	19.6%	19.7%	17.2%	15.2%	15.0%	15.0%	14.6%
First mortgage	2.4%	3.2%	2.5%	2.5%	2.5%	2.5%	2.4%
HEL & 2nd Mtg	2.1%	2.0%	1.7%	1.8%	2.1%	2.1%	2.1%
Commercial loans	0.3%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%
Share drafts	62.1%	61.9%	61.6%	60.6%	59.2%	58.3%	56.8%
Certificates	9.9%	6.8%	6.6%	7.6%	8.4%	7.8%	7.7%
IRAs	3.2%	3.3%	3.5%	3.8%	4.0%	4.1%	4.3%
Money market shares	7.4%	7.1%	7.2%	7.1%	7.0%	6.9%	6.9%

^{*}Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.

^{**}Prior to 2022, First mortgage and HEL & 2nd Mtg included commercial real estate loans. This will cause fluctuations from prior cycles. Source: NCUA and America's Credit Unions.



Portfolio Detail: National Results by Asset Size

Portiono Detan. National Results by Asset Size									
	U.S.		All U.S.	Credit Un	ions Asse	t Groups	- 2023		
Growth Rates	2023	< \$20 Mil	\$20-\$50	\$50-\$100	\$100-\$250	\$250-\$500	\$500-\$1Bil	> \$1Bil	
Credit cards	10.4%	3.0%	3.5%	4.3%	5.9%	6.8%	6.5%	11.4%	
Other unsecured loans	8.6%	3.5%	4.0%	4.1%	8.4%	7.6%	5.4%	10.0%	
New automobile	1.1%	13.9%	13.5%	11.4%	5.1%	3.6%	0.4%	0.7%	
Used automobile	3.4%	8.2%	7.4%	6.7%	3.7%	2.8%	2.5%	3.9%	
First mortgage	4.1%	-0.7%	0.9%	1.9%	2.5%	2.8%	3.3%	4.8%	
HEL & 2nd Mtg	23.9%	13.2%	15.8%	22.0%	20.8%	20.8%	21.1%	25.7%	
Commercial loans*	12.9%	-0.7%	3.9%	6.7%	9.1%	10.3%	10.3%	14.0%	
Share drafts	-3.3%	-2.6%	-2.4%	-2.8%	-2.9%	-3.6%	-4.1%	-2.8%	
Certificates	63.0%	23.9%	42.0%	51.9%	54.4%	60.2%	60.5%	65.0%	
IRAs	2.8%	-7.7%	-5.9%	-4.3%	-0.7%	0.9%	2.5%	4.1%	
Money market shares	-15.9%	-17.5%	-18.2%	-16.6%	-15.4%	-17.6%	-16.7%	-15.4%	
Regular shares	-13.4%	-10.7%	-10.4%	-10.4%	-10.5%	-11.4%	-12.3%	-13.7%	
Portfolio \$ Distribution									
Credit cards/total loans	5.1%	1.7%	2.8%	2.9%	2.8%	3.0%	3.1%	5.7%	
Other unsecured loans/total loans	4.3%	12.7%	7.6%	5.8%	4.9%	4.2%	4.2%	4.2%	
New automobile/total loans	11.0%	24.6%	18.0%	14.7%	12.2%	12.1%	10.7%	10.6%	
Used automobile/total loans	20.1%	38.3%	32.1%	30.4%	27.6%	25.5%	23.5%	18.5%	
First mortgage/total loans	36.0%	8.9%	23.2%	27.2%	30.5%	31.4%	32.3%	37.5%	
HEL & 2nd Mtg/total loans	8.3%	3.9%	7.6%	8.9%	9.1%	9.5%	9.0%	8.1%	
Commercial loans/total loans	9.9%	0.7%	1.5%	3.5%	6.3%	8.2%	12.1%	10.2%	
Share drafts/total savings	19.7%	10.3%	17.8%	19.5%	20.1%	21.1%	21.8%	19.4%	
Certificates/total savings	25.7%	12.5%	14.1%	15.4%	19.0%	21.6%	24.4%	27.2%	
IRAs/total savings	4.5%	1.8%	3.7%	4.1%	4.5%	4.3%	4.2%	4.6%	
Money market shares/total savings	17.6%	2.5%	6.5%	8.6%	11.8%	13.1%	14.1%	19.4%	
Regular shares/total savings	30.3%	70.5%	55.3%	50.0%	42.4%	37.7%	33.3%	27.3%	
Percent of CUs Offering									
Credit cards	64.8%	20.3%	71.4%	83.3%	86.8%	88.9%	91.3%	93.8%	
Other unsecured loans	99.4%	98.2%	99.9%	99.8%	100.0%	100.0%	100.0%	100.0%	
New automobile	96.3%	87.8%	99.5%	99.8%	100.0%	100.0%	100.0%	100.0%	
Used automobile	97.1%	90.7%	99.4%	99.8%	99.9%	100.0%	100.0%	100.0%	
First mortgage	73.8%	26.4%	82.2%	94.4%	98.7%	99.7%	100.0%	99.5%	
HEL & 2nd Mtg	70.9%	23.6%	75.4%	90.6%	96.5%	99.2%	99.3%	100.0%	
Commercial loans	38.5%	4.5%	17.9%	32.8%	61.5%	78.6%	87.1%	90.4%	
Share drafts	83.4%	47.4%	96.4%	99.4%	99.2%	100.0%	100.0%	99.5%	
Certificates	85.2%	56.9%	93.8%	96.6%	98.7%	99.5%	99.7%	99.5%	
IRAs	71.3%	26.5%	76.5%	88.1%	95.5%	98.7%	99.0%	99.5%	
Money market shares	56.5%	10.6%	50.4%	68.6%	85.4%	91.2%	94.1%	96.1%	
Number of Loans as a Percent of Mem									
Credit cards	19.3%	13.7%	13.4%	14.2%	14.8%	16.0%	16.1%	20.6%	
Other unsecured loans	11.5%	17.6%	14.6%	14.4%	13.1%	11.9%	11.0%	11.1%	
New automobile	7.4%	11.8%	38.1%	18.6%	14.9%	11.2%	6.1%	5.4%	
Used automobile	19.6%	27.1%	88.9%	47.3%	41.0%	30.8%	18.8%	14.0%	
First mortgage	2.4%	1.3%	1.8%	2.2%	2.8%	2.7%	2.5%	2.4%	
HEL & 2nd Mtg	2.1%	1.4%	1.6%	1.7%	2.1%	2.3%	2.2%	2.1%	
Commercial loans	0.3%	0.8%	0.6%	0.5%	0.5%	0.4%	0.4%	0.2%	
Share drafts	62.1%	33.5%	46.4%	50.6%	56.3%	57.8%	60.7%	64.3%	
Certificates	9.9%	4.9%	5.4%	5.9%	7.4%	8.1%	9.1%	10.7%	
IRAs	3.2%	1.8%	2.3%	2.5%	2.9%	2.9%	3.0%	3.3%	
Money market shares	7.4%	3.5%	3.5%	3.2%	4.2%	4.4%	5.0%	8.4%	

 $^{{}^*}$ Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.

^{**}Prior to 2022, First mortgage and HEL & 2nd Mtg included commercial real estate loans. This will cause fluctuations from prior cycles. Source: NCUA and America's Credit Unions.

Year-End 2023

U.S. CU Profile - Quarterly Trends

	U.S.	U.S. Credit Unions				
Demographic Information	Dec 23	Sep 23	Jun 23	Mar 22	Dec 22	
Number CUs	4,698	4,740	4,780	4,808	4,858	
Growth Rates (Quarterly % Change)						
Total loans	0.8	1.8	2.2	1.7	3.4	
Credit cards	4.2	2.6		0.0	6.2	
Other unsecured loans	1.3	3.3	3.5 3.0	1.1	4.2	
New automobile	-0.7	0.2	0.7	1.3	4.1	
used automobile	-0.5	1.0	1.4	1.8	2.3	
First mortgage	0.3	1.3	1.6	1.1	2.4	
HEL & 2nd Mtg	5.3	6.2	6.4	4.6	7.9	
Commercial loans*	2.8	3.1	3.4	3.3	5.2	
					_	
Total savings Share drafts	0.3 -2.0	-0.1 -1.7	-0.5 -2.4	2.3 3.1	-0.5 -1.6	
				-		
Certificates	9.0	9.9	11.8	22.1	14.9	
IRAs	0.6	0.7	1.2	0.6	-0.8	
Money market shares Regular shares	-2.4	-3.2	-4.7	-6.3	-4.8	
Regular snares	-3.2	-4.2	-4.1	-2.1	-3.2	
Total memberships	0.4	0.8	1.0	1.2	0.8	
Earnings (Basis Points)						
Yield on total assets	474	455	432	406	387	
Dividend/interest cost of assets	175	153	132	105	80	
Fee & other income	122	106	110	110	116	
Operating expense	302	294	292	291	294	
Loss Provisions	68	51	44	40	37	
Net Income (ROA)	48	67	77	81	92	
% CUs with positive ROA	87	87	87	85	85	
Capital Adequacy (%)						
Net worth/assets	10.7	10.7	10.6	10.5	10.7	
% CUs with NW > 7% of assets	98.2	97.9	97.4	96.7	96.9	
Asset Quality (%)						
Loan delinquency rate - Total loans	0.83	0.72	0.63	0.52	0.61	
Total Consumer	1.04	0.90	0.78	0.70	0.76	
Credit Cards	2.10	1.90	1.54	1.47	1.48	
All Other Consumer	0.93	0.80	0.70	0.62	0.69	
Total Mortgages	0.56	0.49	0.43	0.30	0.43	
First Mortgages	0.56	0.49	0.43	0.29	0.44	
All Other Mortgages	0.58	0.48	0.44	0.36	0.38	
Total Commercial Loans	0.60	0.44	0.41	0.34	0.33	
Commercial Ag Loans	0.66	0.61	0.95	0.69	0.52	
All Other Commercial Loans	0.60	0.43	0.39	0.33	0.32	
Net chargeoffs/average loans	0.77	0.61	0.54	0.52	0.43	
Total Consumer	1.37	1.08	0.96	0.92	0.77	
Credit Cards	4.72	3.74	3.67	3.34	2.72	
All Other Consumer	1.04	0.83	0.70	0.69	0.58	
Total Mortgages	0.01	0.00	0.00	0.00	0.00	
First Mortgages	0.01	0.00	0.00	0.00	0.00	
All Other Mortgages	0.01	0.02	-0.01	0.00	-0.02	
Total Commercial Loans	0.05	0.04	0.03	0.02	0.07	
Commercial Ag Loans	0.07	0.02	0.01	-0.06	0.24	
All Other Commercial Loans	0.05	0.04	0.03	0.03	0.06	
Asset/Liability Management						
Loans/savings	85.1	84.7	83.1	80.9	81.4	

Earnings & net chargeoffs are annualized quarterly results not seasonally adjusted. Growth rates are not annualized. Delinquency rates are 60+ day dollar delinquencies. Net chargeoffs are dollar chargeoffs net of recoveries. Totals include only credit unions that are released on the NCUA 5300 Call Report file. *Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.

Source: NCUA and America's Credit Unions E&S.

^{**}Prior to 2022, First mortgage and HEL & 2nd Mtg included commercial real estate loans. This will cause fluctuations from prior cycles.

 $[\]hbox{**Prior to year-end 2023, loans held for sale were included in loans.}$